**Car Sales Dashboard**

**Overview Dashboard:**

1. **Key Metrics:**
   * YTD Total Sales: Displays the cumulative sales figure, standing at $371.2M, with a 23.59% increase from the previous period.
   * YTD Average Price: The average sale price of cars year-to-date is $28.0K, slightly down by 0.79% from the previous period.
   * YTD Cars Sold: Shows that 13.3K cars have been sold so far, marking a 19.73% increase from the last period.
2. **Year-to-Date Sales Weekly Trend:** A line chart shows the sales performance over the weeks of the year, with peaks and troughs indicating the highest week at around $14.9M.
3. **YTD Total Sales by Body Style:** A pie chart categorizes car sales by body type (SUV, Sedan, Hatchback, Passenger, etc.), giving insights into the most popular styles.
4. **YTD Total Sales by Color:** Another pie chart displays sales distribution based on car color, showing the dominant colors such as Pale White, Black, and Red.
5. **YTD Cars Sold by Dealer Region:** A map visual highlights the car sales geographically, indicating sales concentration in cities like Austin, Scottsdale, and Middletown.
6. **Company-Wise Sales Trend:**
   * Provides details on the top companies, such as Acura, Audi, BMW, and Cadillac, showing their YTD average price, cars sold, total sales, and contribution to total sales.

**Details Dashboard:**

1. **Car Sales Table:** A detailed table lists individual car sales transactions, showing car ID, date of sale, customer name, dealer, company, color, model, and total sales.
   * This data can be filtered by body style, dealer name, transmission, and engine type for specific insights.
   * The total sales listed at the bottom of the table amount to $671.53M, providing a detailed breakdown of each car sale.

**Filters:**

* Filters for Body Style, Dealer Name, Transmission, and Engine allow users to refine the data for customized insights, making the dashboard highly interactive and user centric.

In summary, this Power BI dashboard effectively combines key performance metrics with visual trends, helping users monitor sales performance, identify popular car models, and analyze geographical trends. The interactive nature of the dashboard makes it easy to drill down into specific details and customize views according to various filters.